Optimising Infrastructure for Growth: Y365 and Hosted Network Transform Monza's IT Landscape

Challenges Monza Faced

Monza's aging infrastructure presented several key challenges:

- **Outdated Hardware and Software:** Reliability issues were increasing as critical on-premises infrastructure approached end-of-life, leading to downtime and frustration internally and from their Dealer network.
- **Server Limitations:** Monza's small server setup could no longer meet growing business demands, causing slow performance, errors and poor user experience.
- **Urgency to Migrate:** Frequent hardware failures prompted a need for immediate action.
- **Network Security Needs:** Enhanced firewall configurations were essential to avoid exposing critical services online.
- **Cost-Effective Network Solution:** Not only was their setup outdated and causing issues, it was expensive to run. Monza required a modern, cost-effective network that they could rely on.

About Monza

Founded in 1982, Monza Australia is a major importer and distributor of premium motorcycle accessories and apparel, representing globally recognised brands. With a nationwide dealer network, Monza provides fast, reliable service to riders, racing teams, and the broader motorcycle community.

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"It was impressive how Hosted Network's IaaS handled our legacy software without issue. We migrated a 2003 physical machine to the cloud effortlessly, with the entire infrastructure set up and running within a day— no lengthy project, no disruptions, it just worked."

Andrew Page, CEO of Y365

Overview

Monza, a prominent motorcycle accessories and apparel distributor, was experiencing reliability issues due to outdated hardware and software. These issues were impacting both their internal systems and the speed, security, and availability of their Dealer Portal. They knew that to grow and thrive, they needed to update their infrastructure.

Y365 partnered with Hosted Network to transition Monza to a secure, cloud-based solution, addressing critical challenges such as cost, connectivity, and security. Hosted Network's Infrastructure as a Service (IaaS) platform enabled Y365 to migrate Monza's infrastructure quickly and seamlessly, improving performance, lowering costs, and eliminating the need for constant maintenance.

"We handled the migration ourselves, leveraging Hosted Network's IaaS to spin up resources instantly. With just a click in the portal, everything was ready—virtual machines, firewall configurations, and secure access for end customers. It was a seamless process from start to finish." - Andrew Page, CEO of Y365

> "*SecureNetwork has been fantastic. With the transition to Sophos, we improved security, increased speed, and reduced costs—getting far better value for money. The process was smooth, and once again, it just worked.*"
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> **Andrew Page, CEO of Y365**

Results: A Seamless Transformation

The collaboration between Y365 and Hosted Network delivered outstanding results for Monza. The infrastructure transition was completed within a single day, ensuring uninterrupted operations and long-term stability with minimal maintenance requirements.

Hosted Network's solutions significantly reduced Monza's expenses while improving speed and security, outperforming their previous NBN EE setup. The migration was executed with near-zero downtime over the past three years, simplifying IT operations and providing a hassle-free experience for Monza. Overall, the partnership enabled Monza to focus on business growth, free from the burden of outdated and unreliable infrastructure

Get in touch with us!

For information on how Hosted Network can support your organisation's IT needs, contact us on **1300 781 148** or email sales@hostednetwork.com.au