

# Solista Utilises Veeam Backup Solution and Hosted Network Virtual Data Centre in Bringing NRL to the Cloud



"They only had data stored on-premises, which was a risk... If there was an act of God or if by any other means that site went down, they would lose all their data."

-Noel Allnut, CEO and Co-owner, Solista

## The Challenge

Ensuring data availability means ensuring that your business would still remain operational despite disasters, hardware failures, power interruptions and other unpredictable incidents. Having all their data stored on-premises posed a great risk for the National Rugby League (NRL). With all their vital data susceptible to destructive threats, the majority of their off field operations would halt in case disasters of any kind would occur. Having an offsite backup was no longer an option but should be an integral part of their business.

*"Although the NRL does have some solid redundancy at [league headquarters] Moore Park site, the single location is a risk having all data stored on premise."*

**Maurice Veliz, IT Head, NRL**

Also, given the busy environment that the sports organisation run on day to day, conducting extra processes just to reduce the risks of not possessing an offsite backup took so much time of their internal IT team and getting approvals from higher-ups to get the business to move to the cloud was a big challenge as well. It was Solista's proactive consulting that helped NRL realise the benefits of utilising technology in mitigating potential risks to their business and ignited their decision to move to the Cloud.

## The Swift Shift

To be able to maximise their existing backup investment, NRL used Veeam solution with Hosted Network's infrastructure as a backup target. It was the strong collaboration between Hosted Network and Solista that drove the best end-user results. With the continued support from Hosted Network from closing the deal until the implementation, Solista were able to complete the migration plan seamlessly.

As NRL's IT team are already familiar with the backup environment, they didn't need to train their staff to learn the solution and were able to dive into the platform quickly and manage it effortlessly.

*"Any issues or queries get a response straight away. Hosted Network has been great in helping with some network issues,"* Veliz added.

**Managed Service Provider:**



Solista exists to deliver next generation data management solutions to free organisations from the limitations of legacy IT which often result in inefficiency and poor end-user experience. They utilise cutting-edge technologies, industry leading support and strategic thinking in helping their clients stay ahead of the competition amidst the fast evolution of the modern economy.

## End Customer Vertical

- National Sports Organisation - National Rugby League (NRL)

## End Customer Challenges

- Vulnerability of single location with all data stored on premises
- No disaster recovery (DR) or business continuity plan in case unforeseen events occur
- Limited fault tolerance onsite
- Difficulties in committing the business to offsite backup

## Solution Criteria



- Utilise original backup product to reduce cost and save time in learning a new solution
- Scalable solution for long retention on document storage – up to seven years
- Low touch with minimal solution management – “set and forget”

## Solutions:

### Veeam Backup and Replication



### Virtual Data Centre with Hosted Network



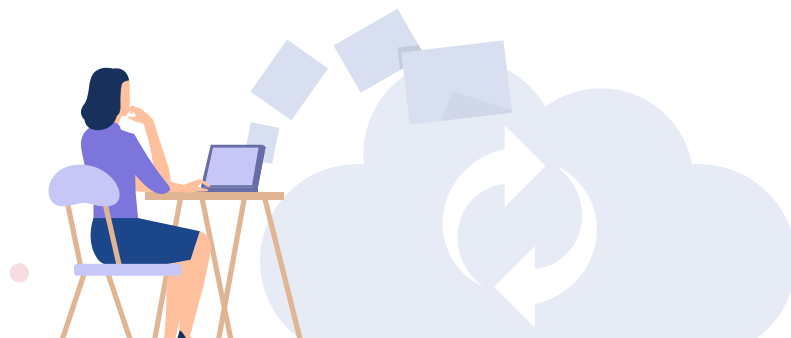
## Data At Risk:

- Current and historical documentation
- Images and videos of games that are key to the NRL
- Virtual machine backups to financial business data
- Critical databases, financial systems and data, payroll, matchday and sponsorship data

**Want to learn more about how we can help you? Contact us to discuss your backup and Disaster Recovery (DR) requirements**

## End Customer Benefits

- Simple and Easy to Use - Works well with existing Veeam Solution and backups
- Ability to retain the backup schedules they are accustomed to
- Enhanced security with Tier 3 Data Centre and encrypted data



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