

# Not For Resale (NFR) Credit

## What is it?

Hosted Network qualified partners can apply to use their Not For Resale or NFR credit for internal Hosted Network services.

NFR can be used to run business systems, train staff, set up R&D sandpits or demonstrate solutions to your end customers.

## Why apply for NFR credit?



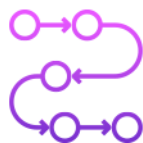
**Get to know the technology intimately**



**Experience the benefits first-hand**



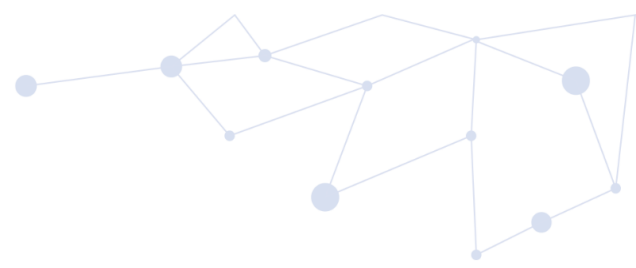
**Improved confidence in proposing Cloud solutions to end-customers**



**Familiarise yourself with Hosted Network's ordering and service delivery process**



**Experience Hosted Network's technical training and support**

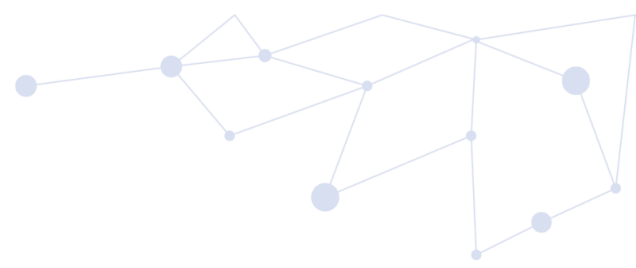


### How much credit do I get?

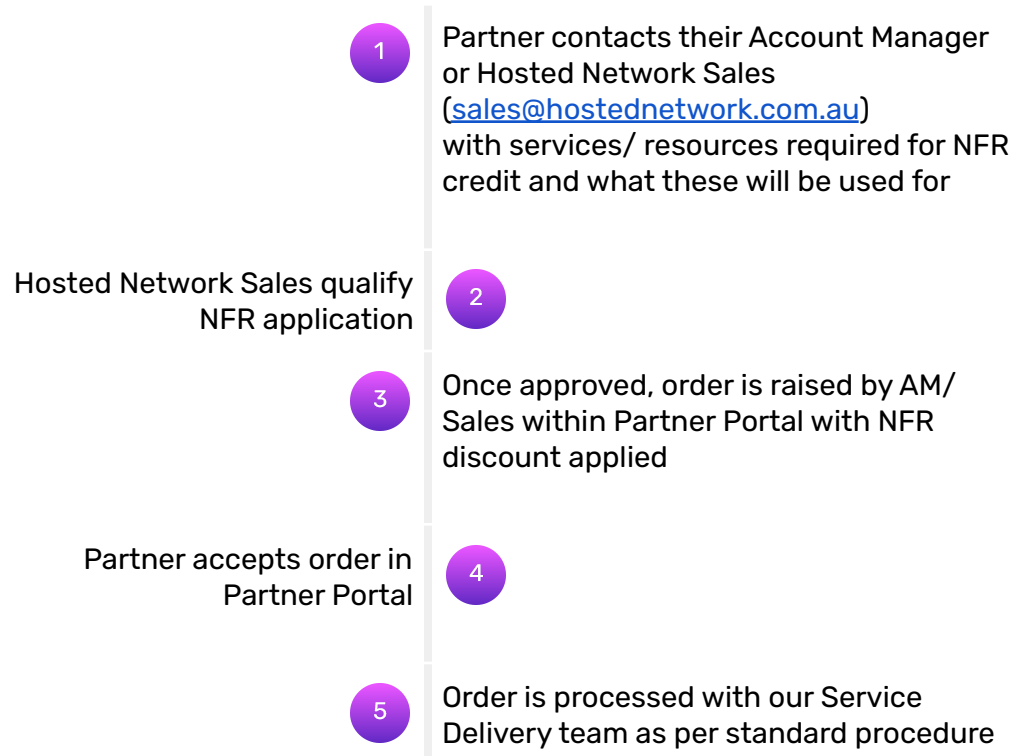
- Hosted Network Authorised Partners can apply for up to \$150 monthly credit excluding GST.
- Hosted Network Select Partners can apply for up to \$300 monthly credit excluding GST.

### What services are covered under NFR?

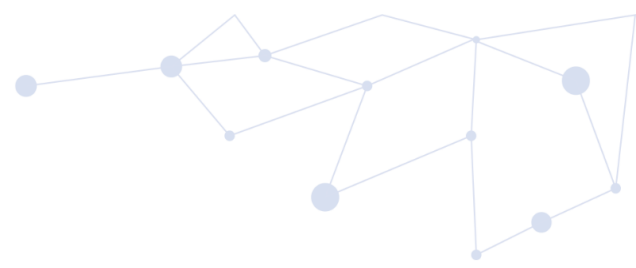
- Desktop as a Service (DaaS)
- Infrastructure as a Service (IaaS)
- Backup as a Service
- Disaster Recovery as a Service
- Colocation - Preferred state subject to availability and management approval
- SD WAN
- VoIP:
  - Direct In Dials
  - Multi-Tenant PBX Extensions (Standard and Advanced Extensions)
  - SIP Trunking Channel Packs
  - SIP Trunking National Unlimited (Maximum of 2 x SIP Trunks)
  - SIP Trunking Premium Unlimited (Maximum of 2 x SIP Trunks)
  - SIP Trunking Teams Unlimited (Maximum of 2 x SIP Trunks)
  - Teams Bundles - Bring Your Own Only (Maximum of 2 x Teams BYO Bundles)
  - VoIP Bundles - Bring Your Own only (Maximum of 2 x BYO VoIP Bundles)



## How do I apply for NFR credit?



Hosted Network will track the NFR credit balance and will review this with the partner in the scheduled six-month review.



## Terms and Conditions

1. Must be a qualified Hosted Network Authorised Partner or Select Partner
2. New internal orders only. Internal orders refers to services that are not being resold to Partners' end-customers
3. NFR can be applied to the following recurring services:
  - a. Desktop as a Service (DaaS)
  - b. Infrastructure as a Service (IaaS)
  - c. Backup as a Service
  - d. Disaster Recovery as a Service
  - e. Colocation - Subject to availability and Management Approval
  - f. SD- WAN
  - g. VoIP:
    - i. Direct In Dials
    - ii. Multi-Tenant PBX Extensions (Standard and Advanced Extensions)
    - iii. SIP Trunking Channel Packs
    - iv. SIP Trunking National Unlimited (Maximum of 2 x SIP Trunks)
    - v. SIP Trunking Premium Unlimited (Maximum of 2 x SIP Trunks)
    - vi. SIP Trunking Teams Unlimited (Maximum of 2 x SIP Trunks)
    - vii. Teams Bundles - Bring Your Own Only (Maximum of 2 x Teams BYO Bundles)
    - viii. VoIP Bundles - Bring Your Own only (Maximum of 2 x BYO VoIP Bundles)
4. NFR credit only applies to monthly recurring charges and does not include once-off charges
5. NFR credit is applied for the lifetime<sup>1</sup> of the sale (excludes GST)
6. If a partner is deemed inactive<sup>2</sup>, credit will expire after the six-month review period.
7. NFR credit cannot be applied to licensing requirements, call usage, hardware or setup fees

<sup>1</sup>Partner's purchase history will be reviewed on the sixth (6) month anniversary of when the NFR Credit was claimed. Partner must remain active<sup>2</sup> during the six month review period.

<sup>2</sup>Additionally the Partner must be spending a minimum of \$200 per month on new services (excluding those under NFR). If the partner does not meet these minimum requirements, the partner will be deemed inactive and access to credit will be terminated. Any services under NFR will then be considered chargeable and invoiced as per the Hosted Network price book on the next billing period.

Hosted Network reserves the right to withdraw the NFR credit at any time following 30 days notice to the Partner.