

# Not For Resale (NFR) Credit

## What is it?

Hosted Network qualified partners can apply to use their Not For Resale or NFR credit for internal Hosted Network services.

NFR can be used to run business systems, train staff, set up R&D sandpits or demonstrate solutions to your end customers.

## Why apply for NFR credit?

- Get to know the technology intimately
- Understand and experience the benefits first-hand
- Improved confidence in proposing Cloud solutions to end-customers

## How much credit do I get?

- Hosted Network Authorised Partners can apply for up to \$150 credit excluding GST.
- Hosted Network Select Partners can apply for up to \$300 credit excluding GST.

## How do I apply for NFR credit?

1. The Partner advises their account manager or Hosted Network Sales ([sales@hostednetwork.com.au](mailto:sales@hostednetwork.com.au)) of what services/ resources required for NFR credit and what these will be used for
2. Hosted Network Sales qualify NFR deal
3. Formal application for requested NFR services is prepared
4. Agreement is approved by HN Management
5. NFR Discount will be applied to active service/s

Hosted Network will track the NFR credit balance and will review this six months as part of reviewing partner activity and status.

## Terms and Conditions

1. Must be a qualified Hosted Network Authorised Partner or Select Partner
2. New internal orders only. Internal orders refers to services that are not being resold to Partners' end-customers
3. NFR can be applied to the following recurring services:
  - a. Desktop as a Service (DaaS)

- b. Infrastructure as a Service (IaaS)
  - c. VoIP- Direct In Dial, SIP Channel Packs, and Extensions only
  - d. Backup as a Service
  - e. DR as a Service
4. NFR credit only applies to monthly recurring charges and does not include once-off charges.
  5. NFR credit is applied for the lifetime<sup>1</sup> of the sale (excludes GST)
  6. If partner is deemed inactive<sup>2</sup>, credit will expire after the six-month review period.
  7. NFR credit cannot be applied to licensing requirements, call usage or Unlimited Call Plans/ SIP Trunks

<sup>1</sup>Partner's purchase history will be reviewed on the sixth (6) month anniversary of when the NFR Credit was claimed. Partner must remain active<sup>3</sup> during the six month review period.

<sup>2</sup>Additionally the Partner must be spending a minimum of \$200 per month on new services (excluding those under NFR). If the partner does not meet these minimum requirements, the partner will be deemed inactive and access to credit will be terminated. Any services under NFR will then be considered chargeable and invoiced as per the Hosted Network price book on the next billing period.

Hosted Network reserve the right to withdraw the NFR credit at any time following 30 days notice to the Partner.